# 2021 Annual Report



Historic Geneva (also known as the Geneva Historical Society) tells the stories of Geneva, New York. Discover these stories online and in person through the Geneva History Museum, Rose Hill Mansion, and Johnston House.

### 2021 By Number

6 **videos** were created for our series *Geneva Stories*.

8 "Looking Back" articles were written for the Finger Lakes Times.

12 **exhibits** were held at the Geneva History Museum, Rose Hill Mansion, and Geneva Public Library.

52 blog articles were written by staff.

55 **donations** were accepted to fill gaps in our collections.

61 **partners** (funders and collaborators) helped us to share Geneva's stories.

251 **research requests** came over the phone, via email, through social media, or in person.

571 followers on **Twitter**.

1,397 followers on Instagram.

4,305 people attended one of our 35 programs (in-person or virtually), visited the Geneva History Museum and Rose Hill Mansion or participated in one of our 16 outreach activities.

4,704 followers on **Facebook**.

78,272 visitors to our website.

#### **Volunteers**

Over 2,000 hours were spent by volunteers attending committee meetings, running the Carriage House Gift Shop at Rose Hill, transcribing diaries and oral histories, tending the garden at the Geneva History Museum, and helping with the Holiday Market and other projects. In 2021, 45 people generously donated their talent and time to Historic Geneva.

## **Fundraising**

Despite the continued impact of the pandemic we managed to hold our own and we couldn't (and can't continue) to do so without the financial support from a variety of sources.

Donations, participation in the online auctions and quilt raffle, contributing to our Support Campaigns, and donating items to or shopping at our Holiday Market were just some of the ways the community showed their continued support.

Support for our operating costs and programming initiatives came through a combination of **publicly and privately funded grants**. We received grants from the following organizations City and Town of Geneva, ESL Charitable Foundation, Farash Foundation, Humanities New York, Nelson B. Delavan Foundation Part A, NYSCA, and Wyckoff Family Foundation.

Through Generations Bank we participated in the second round of the **Payroll Protection Program** and received full loan forgiveness.

We also relied on income from our **three endowments** (General Endowment, Rose Hill
Endowment, and John A. Hutchins Memorial Fund).

Thank you to our supporters, grant funders, donors, and others who generously supported Historic Geneva in 2021.

| Consolidated Statement of                 | <u>Operations</u>                     | Highlights from 2021                                   |
|---|---------------------------------------|--|
| Income                                    |                                       | Debugging to Historia Concess                          |
| Contributions                             | \$ 1,655,726                          | Rebranding to <b>Historic Geneva</b> .                 |
| Earned Income                             | \$ 34,063                             | We welcomed four <b>new trustees</b> to the Board      |
| Net Endowment and                         |                                       | and new employees, including Mel Oles as               |
| Other Investments                         | \$ 2,823,598                          | the Visitor Services and Programs Manager.             |
| Total Income                              | \$ 4,513,387                          | The <b>exhibits</b> at the Geneva History Museum       |
| Expenses                                  |                                       | were An Educated Citizenry: Education in               |
| Programs Services                         | \$ 340,252                            | · ·  |
| Management                                | \$ 157,836                            | Geneva, My Geneva Is, Geneva City School               |
| Fundraising                               | \$ 36,016                             | District Art Show, Geneva Innovators, We               |
| Total Expenses                            | \$ 534,104                            | Stayed At Home: A Record of Geneva in the              |
| Net Operating Gain                        | Ψ 00 -,-0 -                           | Covid-19 Pandemic, My Geneva Is (Home                  |
| /Loss                                     | \$ 3,979,283                          | Edition), and Community Curators.                      |
| , 2000                                    | φ σ,σ,σ, <u>=</u> σσ                  | The former Tasting Room at Rose Hill was               |
| <b>Consolidated Balance</b>               | Sheet                                 | renovated into a <b>vacation rental</b> , which will   |
| Assets                                    |                                       | be managed by Finger Lakes Premier                     |
| Cash and Cash Equivalents                 | \$ 2,174,800                          | Properties.  |
| Property and Equipment                    | \$ 839,852                            | •  |
| Investments at Market                     |                                       | As part of our rebrand, we had InHouse                 |
| Value                                     | \$22,529,355                          | Design refresh our website and add online              |
| <b>Total Assets</b>                       | \$25,544,007                          | ticketing for Rose Hill and select events.             |
| Liabilities and Net Assets                |                                       | We continued to expand our digital outreach            |
| Accounts Payable/                         |                                       | by producing <b>new video content</b> for YouTube      |
| Accrued Expenses                          | \$ 146                                | and our website. In addition, all available            |
| Deferred Income                           | \$ 500                                | finding aids were added to the Empire                  |
| Funds Held For Others                     | \$ 5,014                              | Archival Discovery Cooperative.                        |
| Net Assets                                | \$25,538,347                          | · -  |
| Total Liabilities                         |                                       | Special collection projects included <b>digitizing</b> |
| and Net Assets                            | \$25,544,007                          | cassette tapes, slides, and church records.            |
| Consolidated Endowment Portfolio Activity |                                       | Partnering with organizations and                      |
| Market Value on                           |                                       | participating in community events allowed              |
| December. 31, 2020                        | \$ 19,567,031                         | us to reach to a broad audience. Our outreach          |
| Investment Income                         | \$ 664,195                            | activities included blog articles for Edible           |
| Change in Market Value                    | \$ 2,225,138                          | Finger Lakes; programs for Girl Scouts, Zonta          |
| Distribution to/from                      |                                       | Club, and Lyceum Heights; participating in             |
| Operations                                | \$ (470,784)                          | the Farmer's Market and Rotary Club's Santa            |
| Investment Management                     | , ,                                   | Time; creating the Geneva Heritage Trail; and          |
| Fees                                      | \$ (105,346)                          | contributing to New York Heritage's online             |
| Market Value on                           | , ,                                   | exhibit Immigration in New York State, 1650-           |
| December 31, 2021                         | \$21,880,234                          | 1950.  |
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